

## CASE STUDY

Donnelly Energy is dedicated to helping businesses throughout New Jersey take advantage of incentives offered by New Jersey's Clean Energy Program™ in the lighting and HVACR categories.

We help companies reduce their costs, reduce their carbon footprint, and increase their profits.

### COMPANY NAME

Preakness Hills Country Club

### TYPE OF BUSINESS

Country Club

### ADDRESS

Wayne, New Jersey

### PROGRAM

Direct Install from *New Jersey's Clean Energy Program™*, FY20 and FY21 Program Years

### OVERVIEW

Donnelly Energy surveyed the country club to determine the most effective set of energy efficiency upgrades in the following categories:

- Lighting Retrofits
- Energy-Saving Motion Sensors
- High Efficiency Heating/Cooling and Refrigeration Upgrades
- Cost-Effective HVAC Controls

In order to maximize the most energy efficiency potential and incentives, the project would be split into two phases.



### ENERGY EFFICIENCY SOLUTIONS

Donnelly Energy was able to qualify Preakness Hills for the Direct Install program, allowing the club to receive **up to 70% off** funding of both project phases. Upgrades included exterior and interior LED lighting, brand new HVACR equipment, and energy-saving controls and sensors.

#### TOTAL PROJECT(S) COST

\$ 363,090.00

#### DIRECT INSTALL INCENTIVES

**\$ 253,706.31**

#### PREAKNESS HILL'S CUSTOMER COST

\$ 109,383.69

#### ESTIMATED ANNUAL SAVINGS

**\$ 46,919.50**



#### RETURN ON INVESTMENT

Preakness Hills' upgrades will pay for itself in 2.5 years!

### DIRECT INSTALL

Direct Install is a turnkey solution specifically designed for small to medium sized facilities to cut energy costs by replacing outdated equipment. Learn more at [NJCleanEnergy.com/DI](http://NJCleanEnergy.com/DI).